

**RE: ALLEGED BULK CARGO SHORTAGE CLAIMS AND TRADE ALLOWANCE IN MOROCCO**

After several approaches from the assureds on different issues regarding alleged bulk cargo shortages claims and applicability of trade allowance in Morocco INGOSSTRAKH wishes to inform the shipowners on some practical and legal issues based on latest information received from relevant P&I correspondents.

**Introduction**

Before 01.11.1992, date of Hamburg Rules entry in application, Moroccan courts admitted the sea carrier's exoneration from any liability for shortages in bulk cargo not exceeding 2 % of the B/L quantity.

Since 01.11.1992, the local courts were refusing this exoneration at the motive that Hamburg Rules do not provide such exoneration.

Resisting strongly to this position and after long judicial fight, the following was obtained:

- In 2005, the re-admission of trade allowance exoneration in favour of the sea carrier by extension to the sea carriage of a provision applicable in road carriage, and
- In 2007, the first judicial decision accepting the automatic deduction of the trade allowance admitted by local uses at discharge port which level must be ascertained by the courts.
- Since 2010 the courts are ordering systematically a court surveys to determine in each case if the shortages are or not within the level of the trade allowance.

**I- The principle of trade allowance: The extension to sea carriage of a provision applicable in road transport**

Cargoes in bulk are by nature subject of loss in weight during its carriage usually resulting from natural shrinkage, evaporation etc. This loss is increased for some products by the inevitable dispersal of cargo during the load and discharge operations.

At Casablanca port for example and particularly for wheat, the cargo is either stored in silos in the port area, or given direct clearance from the port. In all cases the cargo is only weighed on its clearance from the port, while crossing the weighbridge. The result of this weighing is considered as the official quantity delivered to the receivers and therefore determines possible short landed quantities.

These losses at the quay are often attributable to the tightness of the grabs during discharge, the overloading of the means of cargo receiving equipment, i.e Lorries or trucks and defects in the weighbridge.

As Moroccan courts accept as delivered only the quantity determined by the port weighbridge scales, these losses at the quay, subsequent to discharge, are often subject of claims against the carrier, even though he is not responsible for this loss. Local courts, before the entry in force of Hamburg rules in Moroccan, admitted a trade allowance of 2 %.

## A/ The situation preceding the Supreme Court decision of 14 December 2005

Despite of the application of Hamburg Rules in Morocco since 01/11/92 which are not recognizing expressly the trade allowance often referred to "freinte de route", the majority of the claims for shortages that do not exceed 2 % of the B/L quantity have been rejected.

However, this exoneration of the sea carrier from any liability due to trade allowance was more and more contested. The cargo interests were arguing that the sea carrier should prove that these shortages are exclusively attributable to the nature of the cargo in order to invoke the trade allowance and consider that the level of this trade allowance should not exceed 0,5 % of the B/L quantity.

In 2002, the Moroccan Supreme Court followed this argumentation and cancelled a decision which exonerated the maritime carrier for trade allowance at the motive that the sea carrier exoneration is not automatic and that the carrier should prove that the shortages are exclusively due to the cargo nature and its condition of transport and not to a negligence of the carrier or his servants.

Due to this unfavourable jurisprudence for the carriers, cargo interests have multiplied the arrest of vessels, either for the enforcement of judgements they have already obtained or on conservatory basis for "expected "and "future" shortage on cargoes.

## B/ Situation Since The 14.12.05 Supreme Court Decision

Fortunately on 14/12/2005 and after a judicial fight for more than 13 years, were obtained a favourable decisions issued by the Supreme Court exonerating the sea carrier from any liability for trade allowance by extending to the sea carriage of a law governing the road carriage (Article 461 of the Moroccan Code of Commerce, applicable to road transport) even if the the level of the trade allowance was not yet fixed uniformly. According to this commercial code provision:

1/ "if the cargo is one which usually sustains natural loss in its volume or weight exclusively by reason of its transportation, the carrier is not liable but only for the shortages exceeding the tolerance admitted by local practice.

2/ this limitation of liability is not applicable, if it's proved that as per facts and circumstances the shortages ascertained were not due to the causes justifying this tolerance".

Moroccan Supreme Court decided recently that the trade allowance is determined by the local courts at their entire discretion and according to the tolerance admitted by the practices applicable at discharge port.

Consequently the level of this tolerance will be different depending on the kind of the product in bulk (wheat, fertilising, oil,) on the geographical area (Atlantic coast, Mediterranean coast ...) on each port and its practice ...etc. So the question remains to know what the level of the trade allowance is and who has to prove this level.

## **II- The proof and deductibility of trade allowance**

A/ Situation before the Supreme Court decision of 13.11.2007: The sea carrier must prove the uses admitting the trade allowance.

On 19/06/02 (SUPERBA CASE), the Supreme Court refused the sea carrier's exoneration for trade allowance (the shortages represented in this case 2,06 % of the B/L quantity) at the motive that the sea carrier must prove that the shortages are due to the nature of the cargo and are within the tolerance admitted by local uses.

More recently the Supreme Court rendered an important decision on 04.10.2006 (BONASIA case) confirming that the sea carrier is exonerated from any liability when the shortages are less than the tolerance admitted by local uses and that it is the consignee (cargo interests) who must prove the contrary i.e. that the shortages are due in fact to a sea carrier's fault or negligence.

On 11/07/07, the Supreme Court decided that these uses must be proved by the party who invoked it, the sea carrier does not have to prove the use and it is up to the local court to check the existence of this use by any means available.

Since then, the number of ships' arrests was progressively decreasing and many minor shortage claims were rejected.

B/ Situation since 13.11.2007 and Before 2010 – Supreme Court decided that the courts must itself check the existence of these uses and deduct this allowance from the shortages

On 20.01.2006 the appeal court of Casablanca condemned the sea carrier to pay to C/U MAD 66 994,77 together with legal interests and costs in respect of a shortage representing 4,7 % of the B/L quantity.

In this case, the Appeal Court had refused to apply the trade allowance on the grounds that the shortage represents 4,7 % of the B/L quantity.

The recourse was lodged against this decision before the Supreme Court on the grounds, inter alia, that if case the shortage exceeds the trade allowance rate (2 %), this tolerance must be automatically deduced and the sea carrier's liability must be limited only at the part exceeding this 2 % trade allowance.

On 13/11/07, the Supreme Court complied with this argumentation and quashed the above mentioned appeal court decision.

Therefore the case was sent back to the appeal court.

On 28.10.2008, the Appeal court, in the light of the 13.11.2007 Supreme Court decision, reduced the amount of the sea carrier condemnation to MAD 4077, 64 limiting the sea carrier's liability to the shortage exceeding 2%.

So, this is the first time that a court admits on the merits that in case of a shortage exceeding the tolerance admitted by local uses, the carrier could be hold liable only for the part exceeding this tolerance.

From the discussions with cargo underwriters it was noted that they are not satisfied with the level of 2 % which they consider as too high if compared with the percentage of 0,5 % admitted over the world. So the judicial proceedings will most probably continue for long time before obtaining an uniform level of trade allowance next Moroccan courts.

So, it was continued:

1/ To fight in the Courts for establishing a "jurisprudence constant" in matter of 2 % trade allowance level in all Moroccan ports.

2/ To discuss with cargo underwriters for a conventional rate of 0,5 %, waiting the level of trade allowance to be fixed by Moroccan courts.

C/ Situation since 2010: appointment of court surveyors for the determination of the trade allowance level.

As per the a.m. developments, since 2007 and till 2010, Moroccan Supreme court decided that the courts must itself check the existence of these uses and deduce this rate from the shortages.

However, there had been on 2010 a departure from precedent position of the Supreme Court.

Since 2010, Supreme court considers that Owners cannot predetermine, without any basis, a fixed trade allowance rate. According to Supreme court, it must be taken into consideration the kind of cargo in question, the conditions of sea carriage, the distance of the voyage, etc...

So courts started appointing court surveyors to check the level of trade allowance taking in consideration the a.m. Supreme court decision and Criteria.

a/ APPOINTMENT OF COURT SURVEYORS

Given the above, courts, mainly appeal courts, when dealing with shortage issue, do appoint a court surveyor in order to carry out an investigation in order to determine whether the alleged shortage falls within trade allowance rate given the kind of cargo, condition of transport and distance of the voyage.

b/ AMBIGUITY RESULTING FROM THESE COURT SURVEYS

Within this context, there is a big uncertainty regarding the trade allowance level.

Depending of which surveyor is appointed the outcome can change significantly.

Indeed, some surveyors tend to consider generally that trade allowance is around 1 or 1,5 % but others consider that it is even less than 0.5 %.

Given court current stance, it is very difficult to anticipate how these claims would be judged because it would depend on court surveyor findings.

On the basis of these judicial surveyors reports, some court decisions rendered by first instance courts or appeal courts have fixed the trade allowance at 0.2% and 0.3% on the basis of these judicial survey reports conclusions.

c/ STEPS TAKEN:

Meetings arranged with lawyers and surveyors in order to protect sea carrier interests against these unfavourable court judgements. Appointed surveyors requested to provide their opinion regarding the level of trade allowance applicable, taking in consideration the nature of the cargo, the voyage involved, the weather conditions, etc... The lawyers requested to provide systematically the court with subject surveyors report and to support requests for claim rejection and sea carrier exoneration.

## Recommendations

Meantime and in order to prevent and resist to any possible shortage claims, it is recommended to carry out the following:

- At loading port
  - Joint loading and weighing supervision.
  - Joint draught/sealing of the holds
  - Clousing the B/L with n° of the seal and the draught figure (by including for ex in the B/L the following mention: “According to the joint draught survey, the cargo loaded on board the vessel is ..... MT ....”)
  
- At discharge port
  - Joint discharge supervision
  - Joint holds unsealing, weighing, draught
  - Protest for any dispersal on quay

If a protest is issued by Master at loading regarding a discrepancy between B/L and draught figures, we recommend:

1/ to clause the B/L accordingly and

2/ instruct Master not to disclose neither this protest nor any other documents to cargo surveyors without prior authorisation of P&I surveyor.

Ingosstrakh Insurance Company

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